

CCML

CEI Capital



Star Pipe USA D/B/A SP Foundry

South Coffeyville, Oklahoma

\$20MM CEI Capital NMTC financing
Closed October 2025

SP Foundry, a division of Star Pipe USA, manufactures ductile iron pipe and fittings for the water and wastewater industries in South Coffeyville, Oklahoma. With state of the art molding line and melting equipment, the manufacturer serves as a vital supply hub for Star Pipe's Houston facility and the associated product manufacturing lines.

Established in 1974 and acquired by Star Pipe in 2016, SP Foundry has long served as an economic anchor for the rural community. The area economy is largely driven by agriculture and cattle ranching. Yet manufacturing, though comprising only 6 percent of industry, accounts for nearly 28 percent of employment in surrounding Nowata County. Star Pipe recruits within a 30-mile radius and partners with local institutions such as Coffeyville Community College to train and recruit workers.

In 2022, with rising demand for American-made water infrastructure products, Star Pipe began a major expansion of the South Coffeyville site to boost production capacity and improve its operational performance. The company has made a significant investment into a multi-part expansion that includes the acquisition of new and upgraded equipment and investments in power-efficiency upgrades, increasing capacity and quality throughout the manufacturing operations at the foundry. But for flexible NMTC financing, the company would need to rely on more expensive and restrictive commercial financing. Such conventional financing would limit the scope of the foundry's expansion, restricting the project's scale and postponing crucial workforce development, community engagement, and sustainability efforts.

“The flexibility of the New Markets Tax Credit program is essential to the success of this expansion. This financing allows us to be responsive to growing market demand while creating good jobs in our rural community.”

**-Rishi Bhutada,
Executive Vice President
Star Pipe USA**

year is 98%. This success is attributed to competitive pay, improved safety policies, and an annual retention bonus during the first three years of employment. Many employees refer friends to open positions, creating a supportive work culture. There is a focus on advancement to higher paying roles and increased leadership responsibilities.

SP Foundry currently employs 173 people and expects to add 96 new jobs throughout the entire expansion project and support an estimated 90 construction positions.

Compensation is also critical. Effective hourly wages range exceed the MIT Living Wage for Nowata County, employees receive robust benefits, and annual wage increases, and nearly all new positions are accessible to individuals with a high school diploma or less.

Unlike many foundries where turnover is high, Star Pipe's employee retention rate after one

KEY BENEFITS

- Anticipated to create 96 new jobs, all of which pay more than the MIT Living Wage for a single adult and all positions are eligible for a robust benefits package.
- Supports an estimated 90 temporary construction jobs.
- 99% of new positions are accessible to people with a high school diploma or less
- Company has strong track record of providing training opportunities and promoting from within.

Star Pipe USA D/B/A SP Foundry

Employee development is emphasized through on-the-job training, technical workshops, and mentorship. Training covers skills such as forklift operation, welding safety, and other plant-specific topics, while employees are encouraged to pursue American Foundry Society Institute self-paced courses.

The foundry operations also ripple throughout the local economy. A local family-owned industrial parts distributor reports benefits from having the foundry as a customer.

SP Foundry emphasizes sustainability in its processes, utilizing recycled scrap metal for feed stock and employing modern technology to decrease excess water consumption and reduce emissions and other environmental impacts.

NEW MARKETS PROGRAM ELIGIBILITY

- Non-Metropolitan Location
- Tract Income as % of State Median Income: 79%
- Poverty Rate: 9.3%
- Unemployment Rate: 5.8% (1.07x)

FINANCING PARTNERS

Investor: Chase Community Equity, LLC

NMTC Co-Allocates: REI Development Corp., Chase New Markets Corporation

Investment Consultant: Hope Community Capital

** Unless otherwise noted, all jobs and impact data contained herein is taken directly from the Transactional Level Reports submitted by CCML to the US Treasury's CDFI Fund. All jobs data is reported by the project Borrower and is not independently verified by CCML.*



ABOUT CEI CAPITAL MANAGEMENT LLC

CEI Capital Management LLC works nationally to connect new and existing rural manufacturing companies with flexible capital through the federal New Markets Tax Credit and Maine New Markets Capital Investment Tax Credit programs. CEI Capital invests in companies committed to building accessible good jobs that provide living wages, comprehensive benefits and opportunities for training and advancement in alignment with CEI's Good Jobs Framework. Since 2004, CEI Capital Management has placed over \$1.15 billion in over 107 different projects across the U.S.

CCML is a wholly owned subsidiary of Coastal Enterprises, Inc. (CEI), a Maine-based nonprofit community development financial institution.

CCML is an equal opportunity provider.

FOR MORE INFORMATION

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