



BUILDING THE *Future* OF MAINE FOODS

Together, **Coastal Enterprises, Inc.** and **Maine Center for Entrepreneurs** provide Maine's most promising **food and beverage producers** with the **resources needed to successfully grow their businesses**. Each of our programs are tailored to meet the individual needs of businesses in the food and beverage industry.

Through our valued partnership with **FocusMaine**, we're able to provide our programs at an affordable cost, while increasing revenue and jobs within the State of Maine.

PROGRAM OVERVIEW



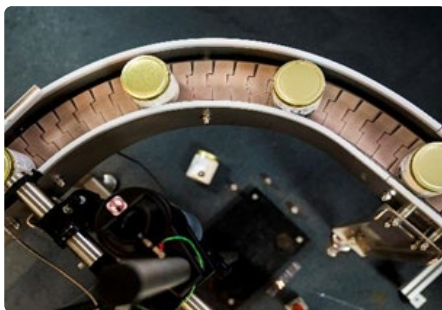
Tastemakers helps **established food and beverage** companies expand and improve **production capacity** by offering financial resources, consulting and investor networking opportunities.



Cultivator is a 12-month hands-on program that provides **established food and beverage** companies with the tools and resources they need to successfully **scale their business** to the next level.



MarketShare is an annual subscription program that prepares **more mature food and beverage** companies to successfully navigate regional and national **sales expansion**.



**FOR MORE INFORMATION
OR TO APPLY:**

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PROGRAM DETAILS

All of our programs are specifically designed for food and beverage companies who have **1) a scalable business model** with proven products **2) opportunity for sales expansion** inside and outside the state of Maine and **3) the desire to grow** their business by increasing revenue and jobs. Companies are selected into programs through a competitive application process.

ADDITIONAL PROGRAM INFORMATION:

CRITERIA	 TASTEMAKERS GROWING MAINE'S FOOD & BEVERAGE COMPANIES	 Cultivator FOOD, BEVERAGE & AG ACCELERATOR	 MarketShare FOOD, BEVERAGE & AG SALES ACCELERATOR
MEMBER, COMPANY TYPE	Established food and beverage companies looking to expand production capacity	Established food or beverage companies looking to scale their business to the next level	More mature food or beverage companies looking to expand markets regionally and/or nationally
ADDITIONAL ELIGIBILITY REQUIREMENTS	Companies with clearly articulated expansion projects that directly support Maine agriculture supply chain	Preferred minimum \$250k Revenue	Preferred minimum \$500k Revenue Resources available to expand regionally and/or nationally at larger scale
PROGRAM LENGTH	Up to 8 months	12 months	12 month annual subscription service
AREAS COVERED	Projects related to Infrastructure & Operations (Facility Design, Process Improvement, Licenses, Certifications, Site plans, Web Platforms)	Sales & Marketing, Finance, Operations, Business Management, Management Team	Market Development, Increasing Retail and Foodservice Sales & Distribution
WHAT'S INCLUDED	Funding towards Project Related Costs: Consulting from Industry & Subject Matter Experts	Individual Company Assessment Prioritized Strategic Action Plan & Tracking Coaching & Mentoring from Industry & Subject Matter Experts Workshops & Webinars	Market Data Emerge Network Membership Coaching & Mentoring from Industry & Subject Matter Experts Workshops & Webinars



Sponsored By:



**MAINE CENTER
FOR ENTREPRENEURS**